

# Credit Insurance Application

1. General Applicant Informatic	on	
Company Legal Name		
Address		
Company President		
Contact Person		
Telephone	Er	mail
Other Entities/dba's to be covered		
Domestic 🗆	Export 🗆	Domestic and Export
Portfolio 🗆	Key Account	

## 2. Business Information

Products or Services to be covered				
Your Business:	Manufacturer%	Wholesale% Retail% Other%		
Are you current	ly insured or factored?	If yes, name of the i	nsurer or Factor:	
Average Paymer	nt Terms Domestic:	5	Maximum Payment Te	erms Domestic
Average Payment Terms Export: Maximum Payment Terms Export			erms Export	
Do you have pro procedures:	oducts shipped <u>to</u> or <u>by</u> a T	hird Party? If	yes, please provide Th	ird party country information and shipping
Do you sell on consignment?			Are products custom made?	
Projected Domestic Sales (next 12 months):		Projected Export Sales (next 12 months)		
Insured Domestic Sales (next 12 months)			Insured Export Sales (next 12 months)	

3. A/R Balance Summary Approx. balance - last 4 quarters	Domestic	Export
Quarter Ending:	\$	\$
Quarter Ending:	\$	\$

Quarter Ending:	\$	\$
Quarter Ending:	\$	\$
Days Sales Outstanding (DSO)	Days	Days
Percentage Open Account Sales	%	%

4. Sales and loss information - Domestic						
	Current YTD	Current Year -1	Current Year -2	Current Year -3		
Sales						
Total loss amount						
Number of losses						
Largest loss amount						
Company Name						
City, State						
2 <sup>nd</sup> largest loss						
Company Name						
City, State						

5. Sales and loss information - Export						
	Current YTD	Current Year -1	Current Year -2	Current Year -3		
Sales						
Total loss amount						
Number of losses						
Largest loss amount						
Company Name						
City, State						
2 <sup>nd</sup> largest loss						
Company Name						
City, State						

## 6. Past Due Table

# List of customers with undisputed amounts that are more than 60 days past due

Customer Name / Country	Terms	Total Outstanding	Amount 60 days +	Reason

7. Export Sales Distribution					
Country	Sales Amount	Normal Payment Terms	Longest Payment Terms		
	\$				
	\$				
	\$				
	\$				
	\$				
	\$				
	\$				
	\$				

8. Accounts Receivable Distribution Please provide a current Accounts Receivable aging					
	Domestic			Export	
# accounts	Total Outstanding	A/R Balance	# accounts	Total Outstanding	
		\$0 to \$2,500			
		\$2,500 to \$5,000			
		\$5,000 to \$10,000			
		\$10,000 to \$25,000			
		\$25,000 to \$50,000			
		\$50,000 to 100,000			

\$100,000 to \$250,000	
\$250,000 to \$500,000	
\$500,000 to \$1,000,000	
\$1,000,000 to \$2,500,000	
Over \$2,500,000	

# 9. Credit Management

Do you have formal written credit procedures? Yes  No
On what basis are limits established?
How often is the credit limit reviewed?
Do you use security instruments in establishing credit limits?
At what credit limit are financial statements normally required? \$
How are written orders received? Purchase Order 🗆 Email 🗆 Other (please explain) 🗆

## 10. Buyer Information - key buyer credit limit Requests

Buyer Name	Street Address	City/State/Country	Limit Requested

For your protection, State Law (in many states) requires the following to appear on this form: "Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information, or conceals for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime and punishable by law" Insurance companies rely on representations provided by you, and in connection with this application, when making decisions regarding any policy they may issue.

The insurance policy together with this application and the declarations, shall constitute the entire insurance agreement between you and the insurance carrier, notwithstanding any verbal or written statement, agreement, or promise made to the contrary by any representative of Tradian Corporation.

#### **Broker of Record**

We hereby appoint Tradian Corporation as our insurance representative of record for all matters pertaining to Trade Credit insurance. This appointment rescinds all previous appointments, and Tradian Corporation is hereby authorized to represent us, and manage all communication between ourselves and the insurance carriers.

The information in this application may be used to obtain credit insurance quotations, but there is no obligation to purchase credit insurance.

Name and Title

Signature and date